Sustainable Development Finance

The Biggest Business, Intellectual and Professional Opportunity of Your Life Time

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Agenda

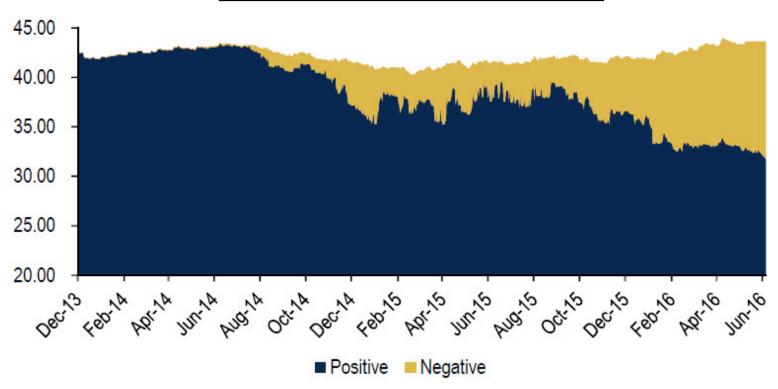
- 1. Sources of Capital
- 2. Uses of Capital
- 3. Flow of Global Capital
- 4. Role of private sector
- 5. Key Challenges and Opportunities





I. Sources of Capital for SD Finance

Global Fixed Income Market (\$ Trillion)



Source: GFIM bond index.





I. Sources of Capital for SD Finance

Domestic Enabling Environment and Policy Framework

Sources*

National public sources

National private sources

International public sources**

International private sources

Intermediaries

Public institutions, e.g.

- Governments
- · National and regional development banks
- · Bi- and multilateral aid agencies · International financial institutions

Blended institutions, e.g.

· Innovative partnerships, e.g. Global Health Funds, potential public-private infrastructure funds

Private investors

Investors with long-term liabilities, e.g.:

- · Pension funds
- Life insurance
- Sovereign wealth funds***
- Investors with shortand medium term liabilities, e.g.:
- · Banks
- · Cooperative banks
 - · Mutual funds · Hedge funds

Instruments, e.g.

- Domestic public spending ☐ Grants
- Subsidies
- □ Loans
- Concessional Non-Concessional
- ☐ PPPs
- Guarantees
- □ Bank loans
- Money markets ■ Bonds
- Equities
- Derivatives

and direct investors

Goals and Uses

National

(e.g. poverty/social needs and investments in national development)



Social

International (e.g. global public goods)

International Enabling Environment

(including fair-trading system, macroeconomic stability, etc.)



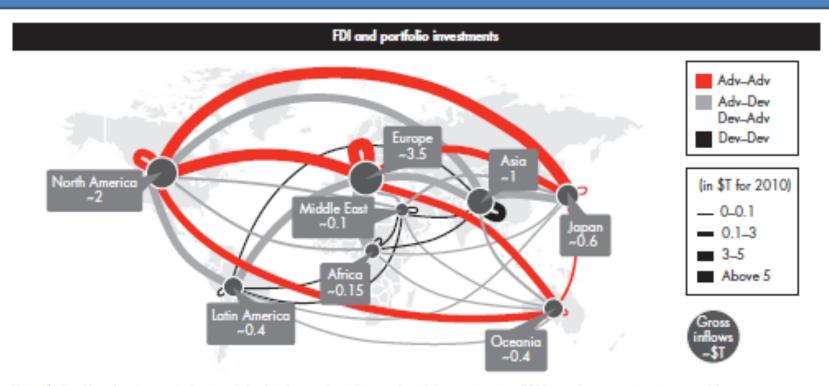
II. Uses of Incremental Capital for SD Finance

Investment area	"Development" investment needs	Incremental climate mitigation and adaptation investment needs	Total investment needs	Private, commercial financing (%)	Private, commercial financing	Public financing
Health	68 - 87	1.0 - 1.4	69 - 89	0%	0	69 - 89
Education	194	0	194	0%	0	194
Social protection	?	?	?	?	?	?
Agriculture and food security	[125]	[22]	[148]	[51%]	[76]	[72]
Access to modern energy	[265 - 289]	[55 - 57]	[321 - 347]	[49 - 50%]	[158 - 175]	[163 - 172]
Access to electricity and clean cooking fuels	62 - 83	3-5	66 - 87	[11 - 16%]	[7 - 14]	[59 - 73]
Power infrastructure	[203 - 207]	[52 - 53]	[255 - 259]	[59 - 62%]	[151 - 161]	[99 - 104]
Access to water and sanitation	[28]	[14 - 17]	[42 - 45]	[0 - 20%]	[0 - 9]	[36 - 42]
Basic water supply & adequate sanitation	28	14 - 17	42 - 45	[0 - 20%]	[0 - 9]	[36 - 42]
Water and sanitation infrastructure	?	?	?	?	?	?
Telecommunications infrastructure	[361]	[35]	[396]	[52 - 57%]	[205 - 228]	[169 - 192]
Transport infrastructure	[189]	[0]	[189]	[54 - 86%]	[102 - 163]	[26 - 87]
Ecosystems, incl. biodiversity	[11 - 28]	?	[11 - 28]	[15%]	[2 - 4]	[9 - 24]
Data for the SDGs	0.5	0	0.5	0%	0	0.5
Emergency response and humanitarian work*	[8 - 23]	?	[8 - 23]	[0%]	[0]	[8 - 23]
All SDG investment areas**	[1251 - 1327]	[128 - 133]	[1378 - 1459]	[39 - 45%]	[543 - 654]	[805 - 836]

Source: UN SDSN 2015



III. The movement of global capital remains biased towards developed world

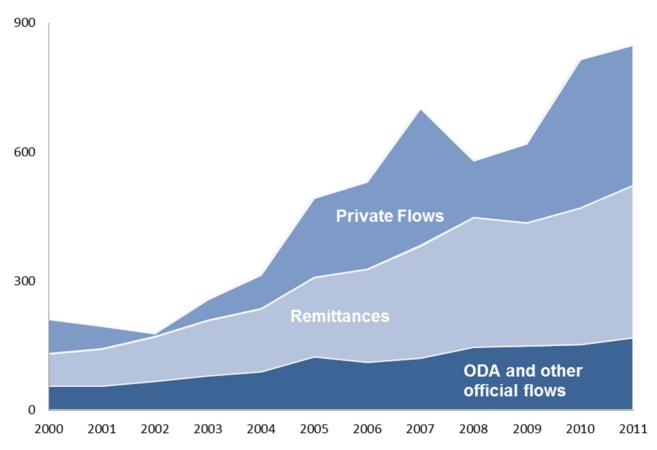


Note: Width of line depicts gross bidirectional absolute foreign direct flows and portfolio investments in 2010; circular represents intraregional flows, primarily occurring due to movement of funds to and from offshore financial centers and tax havens such as the Cayman Islands and Hong Kong Sources: OECD; International Monetary Fund, literature search, Bain Macro Trends Group analysis, 2012

Only 7% of US Institutional Savings is allocated to Emerging Markets (EM), despite EM contributing 50% of world GDP, 30% of world equity markets and 20% of world debt markets

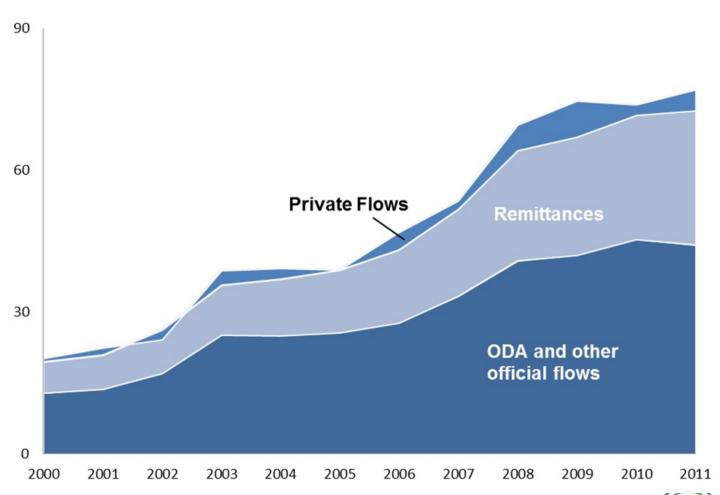
Source: Bain Consulting

III. Capital Flows to Developing Countries





III. Capital Flows to Least Developing Countries



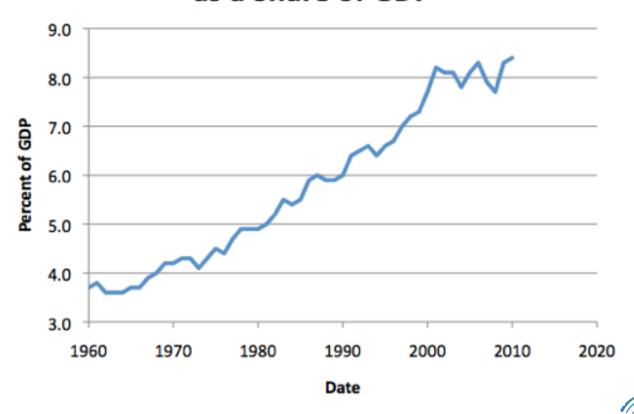
IV. Key Questions Around the Role of Private Sector in Sustainable Development

- 1. What is the purpose of business? Profit making or social responsibility?
- 2. What is the timescale of business decision making?
- 3. What sustainable development sectors should business focus on, and how?
- 4. How do businesses evolve with technology? How to deal with failure?



IV. What type of "private sector" is useful?

Finance and Insurance Value Added as a Share of GDP

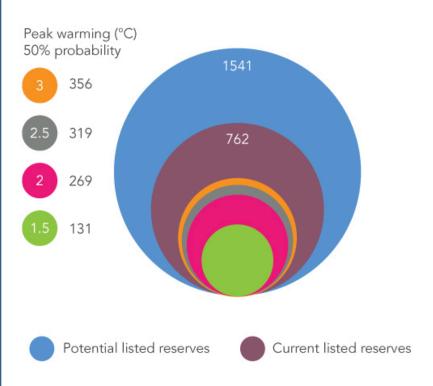


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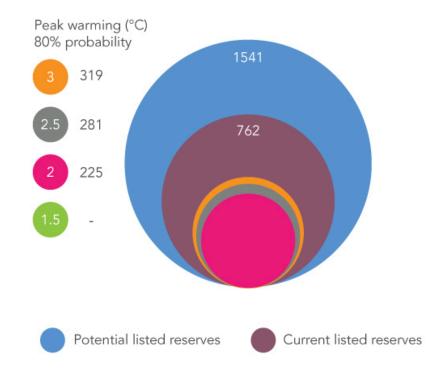
Source: BEA

IV. Wealth destruction?

Comparison of listed reserves to 50% probability pro-rata carbon budget



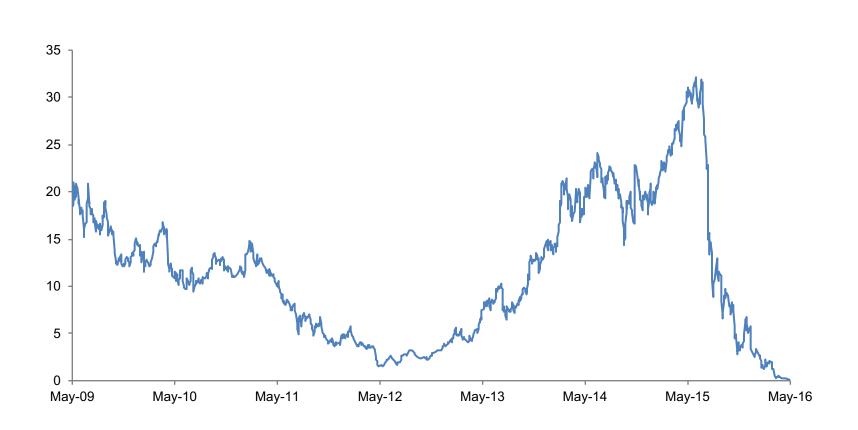
Comparison of listed reserves to 80% probability pro-rata carbon budget







IV. Wealth creation? Stock Price of SunEdison

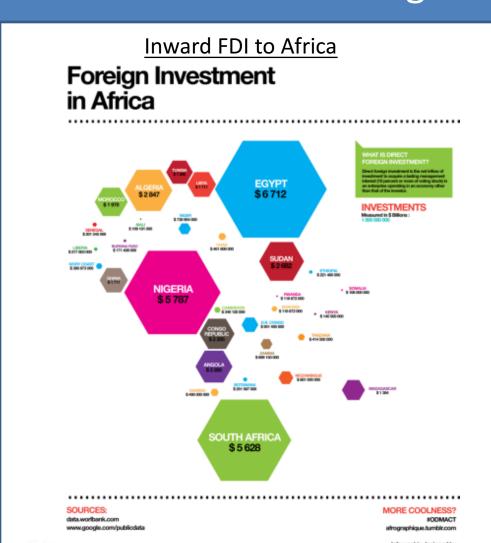




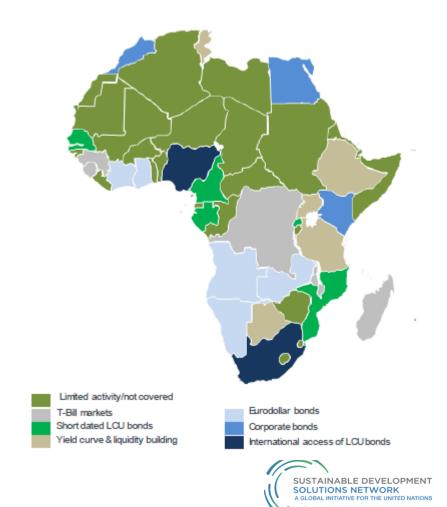
V. The financial environment is challenging

- 1. Capital flow remains biased towards developing world
- 2. Within emerging markets, capital flows and FDI are very lumpy and focused on certain sectors (mainly extractives)
- Capital market development is not linear few generalizable trends between countries
- 4. There have been long periods of de-globalization
- 5. Trends in investment are increasingly short-term

V. Destination: High concentration of FDI and domestic financing in a few nations in Africa

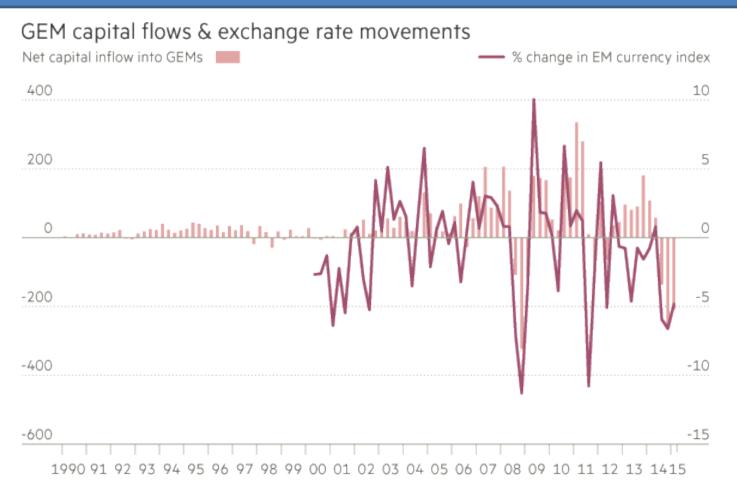


Africa Fixed Income Market Development



Source: World Bank and Investec Asset Management

V. EM Capital Flows are highly volatile

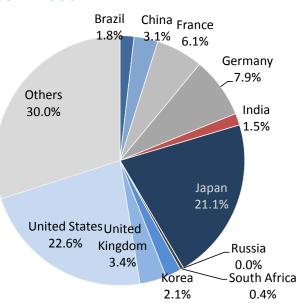






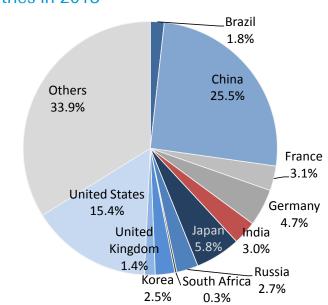
V. Where will local savings of developing world be invested?

Figure 7: Distribution of World's Savings across Countries in 1990



Source: International Monetary Fund, Deutsche Bank

Figure 8: Distribution of World's Savings across Countries in 2013



Source: International Monetary Fund, Deutsche Bank





V. Role of institutions

1. Do institutions matter?

2. Rule of law?

3. Financial institutions – stock markets, bond markets, banking regulation, development finance institutions

4. Institutions vs technology vs geography



